

## Message Text

UNCLASSIFIED

PAGE 01 KUALA 02664 030713Z

ACTION EA-12

INFO OCT-01 ISO-00 SOE-02 AID-05 CEA-01 CIAE-00  
COME-00 DODE-00 EB-08 DOE-15 H-02 INR-10 INT-05  
L-03 NSAE-00 NSC-05 OMB-01 PM-05 ICA-20 OES-07  
SP-02 SS-15 STR-07 TRSE-00 ACDA-12 /138 W  
-----083373 030717Z /15

R 030614Z APR 78

FM AMEMBASSY KUALA LUMPUR

TO SECSTATE WASHDC 3215

INFO AMEMBASSY SINGAPORE

AMEMBASSY TOKYO

UNCLAS KUALA LUMPUR 2664

E.O.11652: N/A

TAGS: ENRG, EALR, BENC, MY

SUBJECT: PETRONAS SIGNS JOINT VENTURE AGREEMENT FOR BINTULU  
LNG PLANT

1. PETRONAS, SHELL AND MITSUBUSHI OFFICIALLY SIGNED THE JOINT VENTURE AGREEMENT ON THE BINTULU LIQUIFIED NATURAL GAS PLAN ON MARCH 31, 1978. IT IS ESTIMATED THAT THE CONSTRUCTION OF THE PLANT WILL COST OVER ONE MILLION DOLLARS AND WILL BE COMPLETED IN JANUARY OF 1983. THE PLANT'S CAPACITY WILL BE 6.4 TONS OF LNG PER ANNUM (THIS EQUALS ENERGY PRODUCTION OF THE EQUIVALENT OF 140,000 B/P/D OF CRUDE OIL.) SHELL INTERNATIONAL PETROLEUM MAATSHIPPIJ (SIMP) HAS BEEN APPOINTED AS TECHNICAL CONSULTANTS OF THE PROJECT.

2. AS REPORTED EARLIER, PETRONAS WILL HAVE 65 PERCENT OF THE EQUITY IN THE PROJECT WHILE SHELL AND MITSUBUSHI WILL EACH HAVE 17.5 PERCENT. THE LNG WILL BE HAULED TO MARKET, PRE-DOMINATELY JAPAN, IN TANKERS OWNED BY THE MALAYSIAN INTERNATIONAL SHIPPING CORPORATION (MISC) WHICH ARE ALREADY ON ORDER.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 KUALA 02664 030713Z

3. COMMENT: THE SIGNING OF THE AGREEMENT, WHICH WAS DELAYED FOR TWO HOURS TO ALLOW FURTHER HAMMERING OUT OF DETAILS, MARKS THE END OF LONG AND DIFFICULT NEGOTIATIONS BETWEEN ALL PARTIES CONCERNED. THE PROJECT, THE LARGEST OF ANY KIND IN MALAYSIA'S HISTORY, WILL ALLOW THE EXPLOITATION OF THE COUNTRY'S EXTENSIVE NATURAL GAS DEPOSITS THAT HAVE NO LOCAL MARKET AT PRESENT. MOVEMENT

ON THIS PROJECT IS EXPECTED TO PROCEED RAPIDLY NOW DUE TO  
THE EARLY ARRIVAL DATES OF THE LNG TANKERS.  
MILLER

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AGREEMENTS, JOINT VENTURES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 03 apr 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978KUALA02664  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780143-0426  
**Format:** TEL  
**From:** KUALA LUMPUR  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t197804100/aaaadgyl.tel  
**Line Count:** 65  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 5a49b2a5-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2817000  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PETRONAS SIGNS JOINT VENTURE AGREEMENT FOR BINTULU LNG PLANT  
**TAGS:** ENRG, EALR, BENC, MY  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odhc://SAS/SAS.dbo.SAS\_Docs/5a49b2a5-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014